

TEAM



NEWS

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HELLO TEXAS!

The opening of a Texas plant has been the owner's dream for over 20 years and we are very happy to announce that Diversified Labeling Solutions has opened a new facility in Arlington, Texas effective October 1st. The plant is housed in a 31,000 square foot facility and will inventory most of our stock items, as well as be able to produce most custom production requests by our customers. Industry veteran, Skip Winans, has come on board as the plant general manager and would welcome a call from you; Skip can be reached at 877-917-8685. The plant is located at 900 N. Great Southwest Parkway, Suite 100, Arlington, TX 76011 and the fax # is 817-471-1311.

TEXAS INTRODUCTORY PROMOTION

As part of our celebration for opening the Texas facility, Diversified is running an introductory special between now and the end of the year. Any new custom order quoted by December 31, 2011 and over \$3,000 (excluding prep costs) that is produced and shipped from the TX location, will have the prep costs (up to \$1,500) waived for that order. This means any piece of business you have been unable to close due to the need to absorb the prep costs can now be picked up. There is no limit to the number of orders by any customer so let's go out and grow some business together.

WEB QUOTING SYSTEM

We are pleased to announce the development of a new web quoting system which will allow our customers to go to our web site and obtain instant custom quotes up to \$5,000 in value. The site is currently in Beta testing and will be rolled out to our customer base in the weeks ahead. Please contact John Moberg at jmoberg@teamdlsolutions.com if you wish for your company to make use of this new estimating feature.

MATERIAL UPDATE

It appears the downturn in the economy has had one positive impact...it has taken away the demand pressure which has been pushing up material prices for the past two years. Currently, it does not appear that any new increases will be announced between now and the end of the year.

You will hear from us from time to time as we have new offerings. Please contact us for a full catalog and price list of our labels and ribbons, 800-397-3013 x2 or e-mail Lori Day at lday@teamdlsolutions.com.

Please call us if you do not wish to be contacted in the future, 800-397-3013 x2.

DIVERSIFIED LABELING SOLUTIONS, INC. * WWW.TEAMDLSOLUTIONS.COM

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